

**We Make Business Stronger**

**Weekly Member News Email, 1,000**

**Bi-Monthly Member Newsletter, 5,000**

**Member Directory, 9,000**

**Weekly Releases To Media**

## COMMUNICATE

*Chehalem Valley  
Chamber of Commerce*

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### *Staff*

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### *Executive Committee*

Board Chair: Betty Vergets, Newberg Ace Hardware  
503-538-5460  
Immediate Past Chair: Carr Biggerstaff, Biggerstaff VBA  
503-537-9034  
Secretary: Teri Council  
503-537-2892  
Treasurer: Ron Wolfe, Premier Community Bank  
503-487-6447

### *Board Of Directors*

Sharon Freeman, Wine Country Catering  
503-317-2494  
John Kerkanich, Newberg Ford  
503-538-2171  
Denny Lawrence, Bon Appétit Mgmt. Co.  
503-554-2500  
Linda Sandberg, Tilikum Retreat Center  
503-538-4646  
Jennifer Sitter, Pulp & Circumstance  
971-832-8110  
Jamie Morgan-Stasny, Metropolitan Land Group  
503-597-7100  
Francisco Stoller, The Kelly Group  
503-554-0417  
Joel Stude, A-dec  
503-537-2892  
Emily Weichold, The Four Graces Winery  
503-554-8000  
Lorie Wolff, One Horse Studio  
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### *Ex-Officio Representatives*

Don Clements, Chehalem Park and Recreation  
503-537-4165  
Ted Crawford, Dundee City Councilor  
503-551-9442  
Robby Larson, George Fox University  
503-554-2130  
Dr. Kym LeBlanc-Esparza, Newberg School District  
503-554-5042  
Lynn Montoya Quinn, Portland Community College  
971-722-8601  
Joe Hannan  
City of Newberg  
503-537-1240

# New Member Profile



## Natalie's Estate Winery

16825 NE Chehalem Drive, Newberg OR 97132

503-807-5008

[www.nataliesestatewinery.com](http://www.nataliesestatewinery.com)

Open by appointment



Natalie's Estate Winery has been in business in this area for 17 years. Our philosophy is to make wines that assure the expression of each vineyard. Our wines are handcrafted by Boyd Teegarden, the owner and winemaker of Natalie's Estate Winery. Boyd utilizes old world winemaking techniques representing the wine at its essence through the reflection of a place and character of a certain piece of ground. This is a key element of keeping the terroir quality in our fine wines.

Natalie's Estate Winery offers 15 varietals of wine - mostly big, bold red wines such as Cabernet Sauvignon, Zinfandel, Merlot, Cabernet Franc, Sangiovese and of course, Pinot Noir and Pinot Gris as well as several other varietals. Each lot is small and our total production is about 2000 cases.

Natalie's Estate Winery was founded with one goal in mind in an effort to stand out in the industry. This goal is to make big, rich extracted wines with structure. Most of our wines are vineyard designated and all of the wines are handcrafted in small lots. We have 3 different wine labels or brands:

- Natalie's Estate Winery typically considered our reserve label and sold mostly in the tasting room
- Rock Horse Ranch often sold in wine shops and country clubs and restaurants
- Big Sky Collections sold primarily in the Montana market

We hold long term contracts with quality vineyards from the Columbia, Yakima and Willamette Valleys.

Our goal is to remain a small winery that produces robust wines with structure and rich intensity. We produce these results by allowing the vineyard characteristics to develop the complexity and concentration in the wines rather than modifying flavors through winemaking intervention. We have chosen to distribute in Oregon and Montana as well as recently in Hong Kong and the mainland of China.

Often customers find our tasting room to be warm, comfortable and welcoming. The variety of selections (big reds) are a nice change in the Willamette Valley. Since we are open by appointment, it allows us to spend a little longer with our visitors taking them through a sampling of our wine.

Natalie's Estate Winery is named after our only daughter. The symbol of the hummingbird was chosen to represent our winemaking philosophy - being a small producer where the delicacy and intensity of the wines become our strength. Like the hummingbird it is our goal to harvest the finest fruit nectar.



**Cassandra Teegarden, President/Owner  
Boyd Teegarden, Winemaker/Owner**